



**[APPLY TODAY](#)**

**Job Title:**

Sales Executive

**Reports to:**

Management Team

**Salary:**

£ Competitive Salary  
and benefits package  
available

**Application Deadline:**

End of February

**Location:**

Livingston, Scotland

**Hours:**

34 hours per week  
9-5: Mon to Thurs  
9-4: Friday

# JOIN THE SPORTS LABS TEAM!

*Testing technology that drives the  
FUTURE OF SPORT*

If you believe you have the necessary skills and experience to excel in this role, we look forward to hearing from you.

## **ABOUT US**

Sports Labs carry out the certification of Sports surfaces, facilities and systems for national governing bodies such as FIFA, World Rugby, World Athletics, FIH and ITF. With a reputation for excellence, we work with prestigious clients around the world to deliver cutting-edge solutions.

## **THE ROLE**

Sports Labs are looking for a highly motivated sales executive to join our site operations team. This is an exciting opportunity for an experienced sales person to join a key department within the company. This is a new role so bringing expertise which allows us to develop the role would be welcomed (systems, CRM, tracking etc). There is ample opportunity to progress within Sports Labs on the back of success within this role. In this job you will become an integral team member of the busy Field Testing Department, responsible for driving sales and assisting the department in meeting targets and continually exceeding previous performance to secure our position as the world leading provider of sports technology testing services.

## **PREFERRED REQUIREMENTS**

- A self-motivated and driven individual matching the aspirations of the business
- Experience within a sales environment
- Experience using a CRM system to manage/record the sales process inclusive of generating sales reports
- Resilience
- Enthusiasm for sales
- Excellent verbal and written communication skills
- Good inter personal communication skills
- Ability to work independently and as part of a team
- Candidates must be eligible to live and work in the UK
- Hold a valid UK drivers license and passport
- Ability to use Microsoft office packages

Main Duties will include, establishing new business, maintaining existing relationships, reviewing and tracking sales performance, working towards monthly and annual sales targets and negotiating testing packages and agreements across the sector.

In order to carry out the role required, you will be expected to be based full time within our Headquarters in Livingston, Scotland.

## **HOW TO APPLY:**

**Send your full CV and letter of application, including salary expectations, to :**  
[richard@sportslabs.co.uk](mailto:richard@sportslabs.co.uk)